



## ***Sales Funnel Program***

### ***Create Your Sales Funnel in 4 Easy Steps***

In this coaching program you will clearly define the activities needed to move a prospect to a client and you will also be able to identify which activities are most influential in bringing your favorite clients into your office.

1. *The 4 Step Program.* This is a laser sharp 60 min. meeting where we examine contact generating activities, relationship building activities, closing/selling activities and then we analyze the funnel.
2. *Why have me work with you on creating a **Sales Funnel**?* As an experienced Business Coach who specializes in working with Financial Advisors, I can brainstorm ideas and ask powerful questions that will help you to get the results you need.
3. *What are some of the ways we analyze the **Sales Funnel**?* We have a list of areas that we review to see that we have built a customized funnel that works for you and your marketing budget.
  - Reason to advance
  - Clarity and purpose
  - Time and energy investment
  - The very best activities
  - Tracking
  - Plug the holes
  - Skill up

This one hour ***Sales Funnel Program*** is priced at \$300. Start focusing your time and effort on proactively moving prospects through your sales funnel and be confident that no prospective client will fall through the cracks.

Call me today to get started at 1-250-380-5024 or email me at [rosemary@rosemarysmyth.com](mailto:rosemary@rosemarysmyth.com).

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