



## ***Perfect Prospect Profile***

### ***Create a Perfect Prospect Profile in 3 Easy Steps***

By having a perfect prospect profile you will be able to decide instantly which prospects to take on and be able to tell clients exactly what kind of person you would like them to refer you to.

1. *The 3 Step Program.* This is a laser sharp 60 min. meeting where we clarify your talents and strengths, what you like about your favourite clients and build a profile of what specific characteristics that you would like your perfect prospect to have.
2. *Why have me work with you on creating an **Perfect Prospect Profile**?* As an Executive Coach, I can respect your need for confidence as we will get into financial and personal discussions that are confidential in nature. I'll also challenge, engage and work with you to create a personalized profile.
3. *What are some of the benefits of working with your **Perfect Prospect**?* The top seven benefits are:
  - Less stress as you are working with people that you like
  - Focuses your marketing campaigns
  - More revenue opportunities
  - Your time and effort is respected and valued
  - Stream-line your business as you work with similar prospects
  - Obtain more referrals
  - Easier to decide which prospects to take on

This one hour ***Perfect Prospect Profile*** is priced at \$300. Start focusing your time and effort on working with prospects that are happy, grow your business and give you more referrals.

Call me today to get started at 1-250-380-5024 or email me at [rosemary@rosemarysmyth.com](mailto:rosemary@rosemarysmyth.com).