

Advisor Accountability Partner Program

- 1. The program- The first step is to have an initial 30 min meeting where we convert your business plan into a one page action plan focusing on setting objectives, strategies and listing your resources. From there we have 6 more calls, 30 min once a month with a laser sharp focus on goal setting. After each call you will email me your list of items that you want to be held accountable for and I'll email back to you the day before our next call with a meeting reminder.
- 2. What is an **Accountability Partner?** It is a trusted and respected fellow business professional that will challenge, motivate, mentor, encourage and inspire you to achieve maximum results. An **Accountability Partner** also provides a different perspective to spring board ideas and to ensure accountability.
- 3. Why do I need an **Accountability Partner**? With life stresses, work stresses and time management issues, it is easy to avoid, neglect or pass over necessary goals. As your **Accountability Partner**, I will ensure a greater motivation to stay on track!
- 4. Why have me be your Accountability Partner? As an Executive Coach and fellow entrepreneur, I can respect your need for confidence as we may get into financial and personal discussions that are confidential in nature. I can also challenge, engage and evoke a sense of accomplishment in you.
- 5. What are some of the benefits? The top four benefits are:
 - A partner who truly understands your sales profession having worked in the investment industry for over 13 years
 - Collaboration in organizing ideas and tasks into specific, measurable, attainable, and realistic goals
 - Mentoring in prioritizing an effective and consistent goal plan
 - Ensuring accountability for task follow through

This 6 call *Advisor Accountability Partner Program* is priced at \$900. Let's make this year vour best ever!

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